

## Blue Consulting Pvt. Ltd.

Doing common things, uncommonly well.

# Corporate Profile

## Let's introduce ourselves.





Served more than 135 clients since 2005



Strong team of **140+ energetic** people



**100%** data security and confidentiality



Impressive client retention period: >7 years



**10 million+** transactions per year



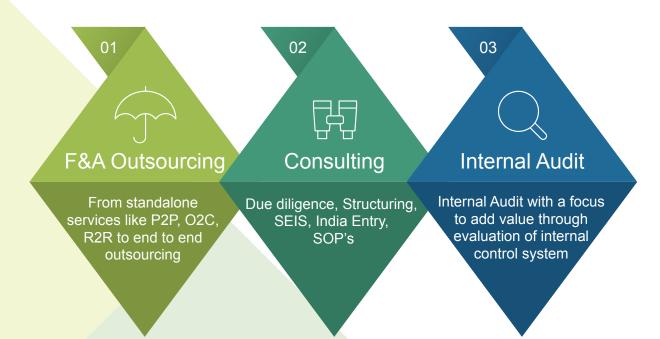
**99.87%** adherence to SLA's





## Our services









## Our services F&A Outsourcing services





#### Revenue

[Accounts Receivable / Order to Cash]

No leakages, everything accounted for.



## MIS & Reporting [Record to Report]

Any reports you ask for... On time, every time.



#### Expenses

[Accounts Payable / Procure to Pay]

No excess or wrong payment with excellent working capital management.



### Audit handling

We face all kind of auditors i.e. Statutory Auditor, Internal Auditor and Tax Auditor.



### Compliances

Covers pan India compliances of all types.







# Our services Consulting



01

02

03

04

Due Diligence Review [DDR] Service Export from India
Scheme [SEIS]

Standard Operating Procedures [SOP's] India Entry service, ICFR, Ind-AS

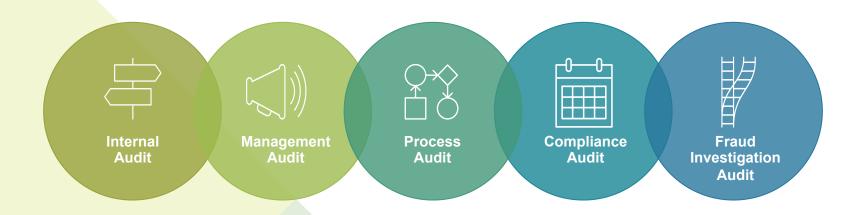






# Our services Internal Audit





A customized internal audit is planned after detailed discussion with client based on their most specific requirement.







## Benefits experienced by our clients

0

Service: Finance & Accounts outsourcing



# Ensuring Confidentiality the Blue Consulting way...



#### Preventive controls

- ✓ No USB access in workstations
- ✓ Biometric access
- √ 24 hour security guard
- ✓ Confidentiality agreement with each employees
- ✓ Regular training to employees about safeguarding of information
- ✓ IP based access control

#### **Detective controls**

- ✓ Monitoring of all incoming and outgoing mails
- ✓ CCTV coverage of entire office
- ✓ Screen mirroring for surprise check by the IT Department
- √ Regular audit by an expert team







### The Show Runners





Chandan Goyal

An ultra positive person who always focuses on something good about any situation in life.

A Chartered Accountant, qualified in 2001 and alumnus of Kirori Mal College, Delhi University.

Before starting Blue Consulting in 2005, he headed the Finance & Accounts Function of HLS Asia Limited (a Join Venture of Halliburton Logging Services, Inc.- a Fortune 500 company)



Gaurav Mehrotra

An amazing listener who understands the perspective of other person's point of view.

A Chartered Accountant, qualified in 2004, co-founded the Blue Consulting in 2005. Gaurav leads the Operations at Blue Consulting and has been instrumental in setting up systems and processes. He believes in progress over perfection.



Kumar Nitin
Business Head- South

He is a seeker, engaged in exploring the Vedic text, which keeps him ever motivated.

A Chartered Accountant, qualified in 2004, started the Hyderabad office of Blue Consulting in 2017.

He has worked with HAL, Infosys, NTT Data, Lumeris and CtrlS Datacenters in his earlier stints as CFO, VP & Director.





### Our valued clients

































### Our valued clients

































### Our valued clients

























Chaayos











Rahul Singh Founder & CEO, Beer Cafe

At the Beer Café, we partner with the best in any sector and we chose to be with Blue Consulting for our F&A function.

It's been two years of a stellar association where our 1 outlet startup moved into the scale up mode to be a 35 outlet chain nationwide, across 10 cities. Blue consulting kept their bandwidth in pace in a highly complex and regulated product and service industry of ours. With multiple taxation and cumbersome book keeping to a disciplined MIS process, they customized their workflow to our operational nuances.

A very humble management team at Blue consulting believes in the philosophy that the biggest room in the world is the room for improvement. With their "can do" attitude I get to sleep easy, knowing that they are watching my back.







Nitin Saluja Founder & CEO, Chaayos

Blue Consulting was introduced to us by a common friend, who has been working with them for a long time. Met Chandan and was super convinced about their capabilities.

They quickly put together a team and we got going. Soon enough, we hit a rough patch, and had seconds thoughts about the engagement. We called for a joint meeting and I was super impressed with BCs assessment of the real problems, which if we could get behind our back, would have us rolling once again, for good.

And today is the day – When BC is an integral part of our ecosystem. They have helped us establish certain best practices and enabled us to be on top of our day to day accounts, which was earlier challenging. They have been able to hire capable people in their team to work on our assignment. Moreover, involvement and grip of the sharp management of BC is something I personally admire.

I shall not hesitate to recommend them to my fellow entrepreneurs.









Prakash Sharma CFO, Cygnus Hospitals

"I know Blue Consulting (BC) for three years now and people at BC are highly energetic, motivated and dedicated to work with.

I appreciate the professional growth of BC in past 3-4 years. I call them Mr. Dependable for any situation when organization need their support. I would highly recommend their services to any CFO who wish to focus on their core role and business growth."







Mohit Ralhan
Managing Partner, TIW Equity

Blue Consulting has been assisting TIW private equity and some of our investee companies with their complete suit of Accounting Services, Payroll and Taxation Compliances. Ownership towards work and quality of supervision is delightful.

The team invested a good amount of time in understanding our business and customizing their service offering around it.





## Let us help you.





www.blueconsulting.co.in



G-1, Level 3, Sector-11, Noida Uttar Pradesh-201301



+91 120 4113075



+91 9810410421



chandan.goyal@blueconsulting.co.in





